

This document answers the questions buyers, IT teams, and internal champions most commonly ask about Rhenari. For a detailed architecture review or security walkthrough, contact security@rhenari.com.

WHAT RHENARI IS

What is Rhenari?

Rhenari is continuous roadmap monitoring for SaaS product and engineering leaders. It connects to the collaboration, project management, and development tools your teams already use and surfaces whether execution is actually tracking against the plan — delivered in plain language, directly in Microsoft Teams.

What is continuous roadmap monitoring?

Continuous roadmap monitoring means Rhenari is always running — reading execution signals, identifying drift, and surfacing insights automatically. It is not a quarterly review, a manual health check, or a dashboard you have to interpret yourself. It monitors whether the work happening across your teams aligns with what was planned, and alerts you when it diverges.

What do Momentum and Confidence actually measure?

Momentum measures whether your organization is actually converging on its stated goals. Not velocity (how fast you're moving) or throughput (how much you're producing). Momentum measures directional progress — whether the signals across your tools show alignment between what was planned and what's actually happening. **Confidence** measures whether the underlying signal is strong enough to trust the Momentum reading. Low Confidence doesn't mean execution is poor — it means the picture may be incomplete.

Who is Rhenari built for?

VPs of Product and VPs of Engineering at scaling SaaS companies (100–500 employees). Chiefs of Staff often deploy and operationalize Rhenari after purchase. COOs and executive teams benefit from the execution intelligence layer once Rhenari is running at the department level.

Where do I see Rhenari's output?

Daily Momentum and Confidence scores, plain-language insights, and proactive alerts arrive in the Microsoft Teams channels your team already monitors. When you need to go deeper — review trajectory over time, drill into department-level detail, configure alerts, or work through structured decision workflows — you open the Rhenari workspace, accessed as a Teams personal app.

HOW IT'S DIFFERENT

How is Rhenari different from engineering analytics platforms?

Engineering analytics platforms measure the delivery pipeline — cycle time, DORA metrics, deployment frequency, velocity. They answer "how fast are we shipping?" Rhenari answers a different question: "Are we

shipping what we planned?" It measures whether execution is aligned with the roadmap, not just whether the pipeline is flowing.

How is Rhenari different from our roadmap tool?

Roadmap tools help you build and communicate the plan. They don't measure whether execution is following it. Rhenari doesn't replace your roadmap tool — it monitors whether the work happening across your teams is actually aligned with the plan your roadmap tool holds.

How is Rhenari different from an AI assistant or copilot?

An AI assistant answers the question you asked. Rhenari surfaces what you didn't know to ask — patterns of drift, misalignment, or friction that exist in your organization's tools but were never flagged by anyone. It reads signals you aren't watching, not just the ones you direct it toward.

DATA ACCESS & PRIVACY

What does Rhenari actually read from our tools?

Rhenari reads behavioral metadata — who communicated with whom, when, how often, and in what pattern. From Jira and Azure DevOps, it reads issue activity, delivery metrics, sprint indicators, and workflow signals. From Microsoft 365, it reads calendar metadata, Teams activity metadata, org hierarchy, and group membership. It does not read or store message bodies, email content, calendar notes, or long-form text fields.

Is this employee surveillance?

No. Rhenari reads organizational patterns, not individual behavior. Individual-level behavioral data is processed inside the analytics engine but never surfaced to any user. All dashboards, alerts, and insights show team and department-level patterns only. Minimum group sizes are enforced. Rhenari does not track individual productivity, monitor keystrokes, capture screenshots, or produce any individual performance metrics.

Does Rhenari ever read message content?

When Rhenari's AI needs to classify an event or assess an execution pattern, it may read source content ephemerally, process it in memory, and immediately discard it. The structured analytical output is persisted. The source content is not. Every content read is gated by explicit channel and scope consent configured during onboarding.

Does Rhenari use our data to train AI models?

No. Your data is never used to train general-purpose AI models. Your data is never sold or used for advertising.

SECURITY & INFRASTRUCTURE

Does Rhenari deploy anything into our cloud environment?

No. Rhenari is fully Rhenari-hosted SaaS on Microsoft Azure. All application services, analytics processing, secret storage, scoring logic, and data storage run on Rhenari-managed infrastructure. Your team installs a Microsoft Teams personal app. Nothing is deployed into your Azure subscription or cloud environment.

How does Rhenari handle tenant isolation?

Every operation is scoped to your tenant at every layer — identity, API, credential storage, data processing, analytics, and serving. No cross-tenant data is ever in scope for any process or query. A detailed isolation architecture review is available under NDA.

What encryption does Rhenari use?

Data at rest is encrypted using AES-256. All application, bot, and integration traffic uses TLS 1.2 or higher.

Who at Rhenari can access our data?

Production data access is restricted, role-gated, and audited. No Rhenari employee accesses tenant data in the normal course of operations. Support access is time-bound, requires documented justification, and is fully logged.

How are integration credentials stored?

Integration credentials are stored in a Rhenari-managed vault, namespaced by tenant and integration. Credentials are never exposed through the UI or included in API responses.

COMPLIANCE & LEGAL

What is Rhenari's compliance posture?

SOC 2 Type II: Controls mapped and operating in alignment. Not yet certified. Architecture review available for security teams upon request. **HIPAA:** BAA available where applicable. **GDPR:** Rhenari acts as Data Processor. DPA available on request. **ISO 27001:** Annex A controls mapped. Available for review. Region-specific hosting available subject to contract.

Is a DPA (Data Processing Agreement) available?

Yes. Rhenari acts as Data Processor under GDPR. A DPA is available upon request.

Can Rhenari host our data in a specific region?

Yes. Region-specific hosting is available where contractually required. All data residency commitments are governed by your contract with Rhenari.

PROCUREMENT & PRICING

How do we purchase Rhenari?

Rhenari is available exclusively through the Microsoft Marketplace. Startup and Growth plans are self-service — subscribe directly from the listing. Enterprise plans are custom-quoted; contact the Rhenari team for a scoping conversation.

Is Rhenari MACC-eligible?

Yes. Rhenari subscriptions through Microsoft Marketplace can count toward your Microsoft Azure Committed Contract (MACC), drawing down existing cloud commitments rather than requiring a separate budget line.

What plans are available?

Startup — For product and engineering teams up to 50 people. \$29/employee/month, or \$280/employee/year (save 20%). Self-service onboarding. **Growth** — For scaling organizations up to 250 people. \$60/employee/month, or \$576/employee/year (save 20%). Guided onboarding included. **Enterprise** — For organizations above 250 people. Custom pricing, minimum 50 seats. Dedicated support, custom integrations, and compliance infrastructure. Contact us for a quote.

Is there a free trial?

Yes. Startup and Growth plans include a one-month free trial. Subscribe through Microsoft Marketplace to start.

How does billing work?

Billing is managed entirely through Microsoft Marketplace. Your subscription appears on your monthly consolidated Microsoft billing statement. There is no separate invoice from Rhenari for self-service plans. Enterprise plans offer invoice billing and custom contract terms.

Do we need a separate vendor contract?

Not for Startup or Growth plans — your Microsoft Marketplace agreement covers the procurement. Enterprise plans may include custom contract terms, SLAs, and compliance addenda negotiated directly with Rhenari.

IMPLEMENTATION & OPERATIONS

What tools does Rhenari integrate with?

Microsoft Teams (delivery surface), Microsoft 365 / Graph (calendar, Teams activity, org hierarchy), Jira (issue activity, delivery metrics, sprint indicators), and Azure DevOps (sprint completion, velocity, WIP, delivery predictability). Enterprise plans include custom connector development for tools Rhenari doesn't natively support. Additional integrations are in development.

What does onboarding look like?

Startup: Self-service. Your Tenant Admin installs the Teams app, connects your tools, defines team scope, and Rhenari starts monitoring. No infrastructure deployment, no engineering lift. First confident Momentum score within 5 days. **Growth:** Guided onboarding with the Rhenari team. We help you configure departments, connect integrations, define scoping, and make sure your team is getting value from day one. **Enterprise:** Multi-department rollout planning and support, including custom department structure, scoping model, and onboarding sequencing.

How long until we see results?

Rhenari begins reading signals immediately after integration. First Momentum and Confidence scores are typically available within 2–7 days of connecting your tools. Baselines mature over the first few weeks, and Confidence scores increase as more signal accumulates.

What happens to our data if we cancel?

Before cancellation, you may request an export of scored output history, insights, alert history, workflow records, and configuration snapshots. Following the export window, Rhenari disables access and deletes tenant data in accordance with the offboarding policy and contractual terms. No infrastructure teardown is required on your side.

Questions this document doesn't cover? We're happy to go deeper.

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